

Message Text

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ACTION OC-06

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FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 0851

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C O N F I D E N T I A L MOSCOW 9158

DCA FOR CODE 483

E.O. 11652: GDS

TAGS: ACOM, ETRD, UR, US

SUBJECT: CYPHER EQUIPMENT FOR HOT-LINE

REF: A. MOSCOW 7444; B. STATE 103862; C. STATE 024046

1. DEPUTY CHAIRMAN KLIMOV OF V/O MASHPRIBORINTORG INFORMED EMBOFF AUGUST 2 THAT HIS ORGANIZATION ACCEPTS PROCUREMENT PROPOSAL FOR CYPHER EQUIPMENT FOR SOVIET END OF HOT-LINE WHICH WAS PRESENTED BY EMBOFF JUNE 22 (REF A). KLIMOV ALSO SUBMITTED DRAFT ENGLISH-LANGUAGE CONTRACT FOR USG APPROVAL AND REITERATED SOVIET INTEREST IN RAPID CONCLUSION OF AGREEMENT. EMBASSY IS TRANSMITTING DRAFT CONTRACT TO DEPARTMENT (A/OC) BY COURIER POUCH AUGUST 2.

2. DRAFT CONTRACT LEAVES FOLLOWING INFORMATION TO BE FILLED IN BY US PARTY:

A. CURRENCY AND BANK OF PAYMENT (PARAGRAPH III). EMBASSY BMO RECOMMENDS PAYMENT IN FRG DEUTSCHE MARKS TO ACCOUNT OF U.S. DISBURSING OFFICER IN PARIS. PAYMENT TO EMBASSY MOSCOW IN RUBLES WOULD NOT BE DESIRABLE IN LIGHT OF EMBASSY'S PRESENT RUBLE LIQUIDITY, AND PAYMENT IN DOLLARS WOULD INTRODUCE EXCHANGE-RATE COMPLICATIONS INTO CONTRACT DENOMINATED IN DEUTSCHE MARKS.

B. DELIVERY DATES (PARAGRAPH IV). KLIMOV AGREED DELIVERY SCHEDULE COULD BE INSERTED IN PARAGRAPH IV OF CONTRACT OR INCLUDED AS AN ADDENDUM TO WHICH REFERENCE WOULD BE MADE

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IN PARA IV.

C. TITLE AND ADDRESS OF THE SELLER.

3. EMBOFF POINTED OUT THAT PRESENT DRAFT CALLS FOR PAYMENT WITHIN 30 DAYS OF DELIVERY, IN CONTRAST TO 1967 AGREEMENT WHICH PROVIDED FOR PAYMENT WITHIN TEN DAYS (REF C). KLIMOV SAID MASHPRIBORINTORG WOULD AGREE TO TEN-DAY PAYMENT PERIOD IF US PARTY SO DESIRED.

4. PLEASE ADVISE WHETHER DRAFT CONTRACT IS ACCEPTABLE, WHAT LANGUAGE SHOULD BE INSERTED AT POINTS INDICATED IN PARA 2 ABOVE, AND WHERE, WHEN AND BY WHOM CONTRACT CAN BE SIGNED. IF ONLY MINOR CHANGES WILL BE REQUIRED IN TEXT, WE SUGGEST THAT THEY BE TRANSMITTED TELEGRAPHICALLY ALONG WITH LANGUAGE FOR INSERTS. SO THAT WE MAY GIVE KLIMOV SOME IDEA OF TIMING, PLEASE INDICATE WHEN DEPARTMENT'S SUBSTANTIVE RESPONSE MAY BE EXPECTED.
DUBS

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